CLIENT: OCCUPATION: AGE: \_\_\_\_\_\_\_

PH: EMAIL:

WHERE ARE YOU NOW CURRENTLY? FINIANCIALY,: PHYSICALY, RELATIONSHIP?

WHERE WOULD YOU LIKE TO BE? MONTHLY INCOME:

WHAT DO YOU THINK IS HOLDING YOU BACK?

WHY?

WHAT ARE YOU CURRENTLY STUDYING\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

PARADIGMS CONVERSATION.

DOES THIS MAKE SENSE?

WARREN BUFFET

BRIANS STORY,

BOBS STORY

JENNIES STORY

WE BECOME WHAT WE THINK ABOUT

DOES THIS RESONATE WITH YOU?

CONNECTING DOTS GOING FORWARD – NO MENTOR

IF I HAD AN ENVELOPE WITH THE ANSWERS TO GET EVERYTHING WE JUST TALKED ABOUT…WHAT WOULD IT BE WORTH?

IF WE COULD GET YOU FROM TO WOULD YOU BE WILLING TO SPEND THE NEXT 6 MONTHS WORKING TO GETHER? YES NO

LESSON 1 GOAL SETTING

LESSON 2 KNOWING DOING GAP

LESSON 6 SUB CONSCIOUS SELF IMAGE

DOES THIS RESONATE?

You and I both know that your capable of earning more than \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ wouldn’t you agree?

ARE YOU UP FOR DOING THIS TOGETHER?

**OK SO THE INVESTENT IS $3776 [your offer] BUT I WANT TO GO A LITTLE DEEPER**

I want you to imagine…. (Bob as a teacher)

SO…ARE YOU UP FOR DOING THIS TOGETHER?

BABY / COACH / TEACHER EXAMPLE

DECISION… (TELL THEM WHAT IS GOING ON IN THEIR MIND… TERROR BARRIER)

SPOTLIGHT EFFECT

MAKES NO DIFFERENCE TO ME…. IM TRYING TO GET YOU OUT OF YOUR OWN WAY

YOU AND I BOTH KNOW THAT I DON’T NEED YOUR MONEY

I HAVE NO TPROBLEM INVESTING HUNDREDS OF THOUSANDS INVESTING IN MYSELF BECAUE…

ONE OF TWO THINGS ARE GOING TO HAPPEN…. YOU ARE GOING TO HAVE A MASSIVE BREAKTHROUGH OR YOUR GOING TO STAY STUCK

MENTAL CANCER

ISNT IT TIME?

SO…ARE YOU UP FOR DOING THIS TOGETHER?

NOTES:

ACTIVATED: YES NO

CREDIT CARD #: EXP DATE CCV

ADDRESS: STATE: ZIP